## Case Studies in Bayesian Data Science

## 4: The Bootstrap as an Approximate BNP Method

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Outcome of interest: Gross Merchandise Bought (GMB), i.e., total \$ generated by buyers in the 7-day period. $\theta=\operatorname{lift}\left(\frac{\mu_{T}-\mu_{C}}{\mu_{C}}\right)$ that would be observed if all eBay users in the population $\mathcal{P}$ of interest (future $\boldsymbol{e}$ Bay users) were to counterfactually either receive the email (resulting population mean $=\mu_{T}$ ) or not receive it (population mean $\left.=\mu_{C}\right)$ : here $k=1$.

## Where This Talk is Headed

Posterior Distribution of Lift (Uncapped; 10\% Sample)


Let $\eta=P(\theta>0 \mid$ data, background information) in a segment (subset, stratum) of users that comprises $\mathbf{1 0 \%}$ of eBay traffic in the Case Study $(12,837$ observations in each of $T$ and $C)$.

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Here Gaussian analysis (current eBay best practice) produces an estimate of $\eta$ that's too low by about $5 \%$, in relation to an optimal analysis; this underestimation gets worse with
decreasing segment sample size.

## Probability; Inference, Prediction, Decision-Making

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- estimate future data values $D^{*}$ (prediction) [but the Case Study is also about predicting future data values for eBay users]; and
- help people choose the best course of action (decision theory) [and the real point of the Case Study is to decide whether the $T$ email is or is not a good thing to repeat in the future].


## Frequentist and Bayesian Probability

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- A third ingredient $(\theta, D, \mathcal{B})$ is crucial in probability modeling: $\mathcal{B}=\left\{B_{1}, \ldots, B_{b}\right\}$ ( $b$ a positive finite integer), in which the $B_{i}$ are propositions (true/false statements, all true) exhaustively summarizing the context of the problem and the nature of the data-gathering process; $\mathcal{B}$ summarizes Your background information.

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- (frequentist) $\Omega$ (set) $=$ \{all possible outcomes of a repeatable process $\} ; P(A)(A$ a set $)=$ long-run limiting relative frequency with which $A \subseteq \Omega$ occurs in countably infinitely many repetitions; and - (Bayesian) $P(A \mid \mathcal{B})=$ weight of evidence (information) in favor of the truth of proposition $A$, given that all of $\mathcal{B}$ 's propositions are true.


## Bayes is Optimal; Prior and Likelihood Distributions

Fact: If Your goal is summarizing all available relevant information about the truth of a proposition $A$, then Bayesian probability is optimal for this task.

Case Study: Here we want to assess probabilities such as $p(\theta>0 \mid D \mathcal{B})$, the probability that the lift $\theta$ from the email campaign would be positive - given the data set $D$ and the background information $\mathcal{B}$ - if the email were to be sent to all future eBay users.

Actually we want to assess probabilities of the form $p(\theta>c \mid D \mathcal{B})$ for all
$c \in \Re$, which (since our uncertainty about $\theta$ is continuous on $\Re$ ) is equivalent to assessing the probability density $p(\theta \mid D \mathcal{B})$.

- Computing $p(\theta \mid D \mathcal{B})$ requires specifying two additional ingredients:
- $p(\theta \mid \mathcal{B})$, summarizing all available information about $\theta$ external to $D$ (universal [and incorrect] name: prior distribution; correct name: external-information distribution); and
- $p(D \mid \theta \mathcal{B})$, which, when viewed as a function $\ell(\theta \mid D \mathcal{B})$ of $\theta$ for fixed $D$ and density-normalized (the result is the likelihood distribution), summarizes all available information about $\theta$ internal to $D$.


## Bayes's Theorem

Fact: The only way to combine the two information sources $p(\theta \mid \mathcal{B})$ and $\ell(\theta \mid D \mathcal{B})$ to produce an optimal summary of Your total information about $\theta$ is Bayes's Theorem:

$$
\begin{equation*}
p(\theta \mid D \mathcal{B}) \propto p(\theta \mid \mathcal{B}) \cdot \ell(\theta \mid D \mathcal{B}) \tag{1}
\end{equation*}
$$

(universal [and incorrect] name for $p(\theta \mid D \mathcal{B})$ : posterior distribution; correct name: total-information distribution).

Case Study (1970s Version): Captopril, a new type of anti-hypertension drug, was developed in the mid-1970s.

- Nothing was known about captopril's effects prior to the first experiment on it (MacGregor et al., 1979; I've changed a few of the details for ease of exposition): 24 representative hypertensive people, randomized (12 to C [placebo], 12 to T [captopril]; SD = standard deviation; outcome variable $=$ systolic blood pressure $[\mathrm{mmHg}]$ at the end of the trial).

| group | sample size | sample mean | sample SD |
| :---: | :---: | :---: | :---: |
| C | 12 | 185.3 | 17.1 |
| T | 12 | 166.8 | 14.9 |

## Captopril Case Study

Summary: sample sizes $\left(n_{C}, n_{T}\right)=(12,12)$; sample means
$\left(\bar{y}_{C}, \bar{y}_{T}\right)=(185.3,166.8)$; sample SDs $\left(s_{C}, s_{T}\right)=(17.1,14.9)$.
Intuitive estimated lift $\hat{\theta}=\frac{\overline{y_{T}}-\overline{y_{C}}}{\overline{y_{C}}}=\frac{166.8-185.3}{185.3} \doteq-0.0998=-10.0 \%$.
We estimate that captopril causes a $10 \%$ reduction in systolic blood pressure (sounds like a big win), but how much uncertainty is associated with this estimate, in generalizing inferentially from the patients in the experiment to $\mathcal{P}=\{$ all hypertensive patients $\}$ ?

We need to finish the model specification to answer this question.

- $p(\theta \mid \mathcal{B})$ - the "prior" distribution for $\theta$ (given $\mathcal{B}$ ):

Since nothing was known about captopril prior to this experiment, the external-information distribution should contain essentially no information.

In other words, from an entropy point of view it should be close to uniform, so take $p(\theta \mid \mathcal{B}) \propto 1$ (this is a diffuse or flat prior).

## Captopril Case Study (continued)

- $p(D \mid \theta \mathcal{B})$ - the "sampling" distribution for $D$ given $\theta$ and $\mathcal{B}$ :

Off-the-shelf specification for this is as follows - let $\left\{y_{i c}\right\}_{i=1}^{n_{c}}$ and $\left\{y_{j} T\right\}_{j=1}^{n_{T}}$ be the $C$ and $T$ outcome values, respectively; then

$$
\begin{align*}
\left(y_{i C} \mid \mu_{C} \sigma_{C}^{2} \mathcal{B G}\right) & \stackrel{\mathrm{IID}}{\sim} N\left(\mu_{C}, \sigma_{C}^{2}\right) \\
\left(y_{j} \mid \mu_{T} \sigma_{T}^{2} \mathcal{B G}\right) & \stackrel{\mathrm{IID}}{\sim} N\left(\mu_{T}, \sigma_{T}^{2}\right), \tag{2}
\end{align*}
$$

in which $\mathcal{G}=$ assumption of Gaussian sampling distributions in $C$ and $T$.
Fact: With this sampling distribution, the induced likelihood distribution for $\theta$ is

$$
\begin{equation*}
\ell(\theta \mid D \mathcal{B G}) \doteq \text { Normal with mean } \hat{\theta} \text { and } \mathrm{SD} \sqrt{\frac{\bar{y}_{T}^{2} s_{C}^{2}}{\bar{y}_{C}^{4} n_{C}}+\frac{s_{T}^{2}}{\bar{y}_{C}^{2} n_{T}}}, \tag{3}
\end{equation*}
$$

and, with the prior distribution $p(\theta \mid \mathcal{B}) \dot{\propto} 1$, the resulting posterior distribution is

$$
\begin{equation*}
(\theta \mid D \mathcal{B G}) \doteq N\left(\hat{\theta}, \sqrt{\sqrt{\bar{y}_{T}^{2} s_{C}^{2}} \overline{\bar{y}}_{C}^{4} n_{C}}+\frac{s_{T}^{2}}{\bar{y}_{C}^{2} n_{T}}\right) \doteq N\left(-0.0998,0.0334^{2}\right) . \tag{4}
\end{equation*}
$$

## Captopril Case Study (continued)



The signal-to-noise ratio here is $\frac{\mid \text { posterior mean of } \theta \mid}{\text { posterior SD of } \theta} \doteq \frac{0.0998}{0.0334} \doteq 2.99$, and the posterior probability $p(\theta<0 \mid D \mathcal{B} \mathcal{G})$ that captopril would be beneficial, on average, if administered to the population of \{all hypertensive patients similar to those in this study\} - given the data set $D$, the background information $\mathcal{B}$, and the Gaussian sampling-distribution assumption $\mathcal{G}$ - is about 0.999 .

## Optimal Bayesian Model Specification

Of course we don't want $p(\theta<0 \mid D \mathcal{B} \mathcal{G})$, because $\mathcal{G}$ is not part of the known-to-be-true background information $\mathcal{B}$; we want $p(\theta<0 \mid D \mathcal{B})$.

Definition (Draper, 2014): Given $(\theta, D, \mathcal{B})$ from
$\mathcal{C}=$ (problem context, data-gathering protocol),
a Bayesian model specification $[p(\theta \mid \mathcal{B}), p(D \mid \theta \mathcal{B})]$ is optimal if it includes only assumptions rendered true by the structure of $\mathcal{C}$.
Fact: One way to achieve optimal Bayesian model specification is via Bayesian non-parametric (BNP) methods, which place prior distributions on cumulative distribution functions (CDFs).

Fact: Without loss of any generality, an optimal Bayesian model specification for $\left\{y_{i c}\right\}_{i=1}^{n c}$ and $\left\{y_{j T}\right\}_{j=1}^{n T}$ in the current Case Study involves Dirichlet-process (DP) priors, as follows:

$$
\begin{align*}
\left(F_{C} \mid \mathcal{B}\right) & \sim D P\left(\alpha, F_{0 C}\right) \\
\left(y_{i C} \mid F_{C} \mathcal{B}\right) & \stackrel{\text { iID }}{\sim} F_{C} \tag{5}
\end{align*}
$$

and similarly for $\left\{y_{j T}\right\}_{j=1}^{n_{T}}$, where $F_{C}$ is the CDF of the outcome values in the population of (patients, eBay users) similar to those in the experiment.

## Bayesian Non-Parametric Methods

Fact: With no information about $F_{C}$ external to $D$, the optimal BNP analysis is based on the DP posterior

$$
\begin{equation*}
\left(F_{C} \mid D \mathcal{B}\right) \sim D P\left(n_{C}, \hat{F}_{n_{C} C}\right) \tag{6}
\end{equation*}
$$

where $\hat{F}_{n_{c} c}$ is the empirical CDF based on $\left\{y_{i c}\right\}_{i=1}^{n c}$.
Definition: Given a real-valued data set $y=\left(y_{1}, \ldots, y_{n}\right)$, the (frequentist) bootstrap distribution of the sample mean $\bar{y}=\frac{1}{n} \sum_{i=1}^{n} y_{i}$ may be approximated by
(a) choosing a sample of values $y_{i}^{*}$ at random with replacement from the $y$ vactor and computing $\bar{y}^{*}=\frac{1}{n} \sum_{i=1}^{n} y_{i}^{*}$, and
(b) repeating (a) $M$ times (for large positive integer $M \geq 100,000$ ) and making a histogram or kernel density trace of the values $\left(\bar{y}_{1}^{*}, \ldots, \bar{y}_{M}^{*}\right)$.

Fact (Draper 2014): The posterior distribution $p\left(\mu_{c} \mid D \mathcal{B}\right)$ induced by $D P\left(n_{C}, \hat{F}_{n_{C} C}\right)$ distribution may be sampled from accurately and quickly by (frequentist) bootstrapping the sample mean and interpreting the resulting distribution as a good approximation to $p\left(\mu_{C} \mid D \mathcal{B}\right)$.

- captopril: bnp analysis coincides with gaussian-assumption analysis, because clt has kicked in even with only 12 obs per group, because skewness and kurtosis values in C and T are both so close to 0
- gold-standard analysis at ebay up til about the middle of 2012: hope that captopril gaussian-assumption analysis is 'close to optimal'; no proof that this hope is justified
- gold-standard analysis at ebay for about a year, from jul 2012 through jun 2013: complicated parametric frequentist analysis using "torso-tail" distribution (this is demonstrably sub-optimal)
- current gold-standard analysis at ebay: back to gaussian-assumption analysis, with "capping", still based on hope rather than proof
fact: gmb has hideously non-gaussian skewness and kurtosis values fact: but the gaussian-assumption analysis is still approximately optimal, provided that the $C$ and $T$ sample sizes n.C and n.T are large enough for the clt to save us


## eBay Case Study Details



## eBay Case Study Details (continued)



## eBay Case Study Details (continued)

Draws from Posterior for mu.T


## eBay Case Study Details (continued)

Draws from Posterior for mu.C


## eBay Case Study Details (continued)

Posterior Distribution of Lift


## R Code For Parallel Bootstrapping

```
library( doParallel )
n.processors <- makeCluster( 24 )
registerDoParallel( n.processors )
parallel.mean.bootstrap <- function( y, M, n, p.hat.0 ) {
    foreach( i = 1:M, .inorder = F, .multicombine = T,
            .combine = 'c' ) %dopar% {
            sum( sample( y, n - rbinom( 1, n, p.hat.0 ),
                replace = T ) ) / n
    }
}
seed <- 1
set.seed( seed )
M.b <- }10000
system.time(
    mu.T.star.uncapped.1 <-
        parallel.mean.bootstrap( nonzero.T.values.uncapped, M.b, n.T,
        p.hat.0.T )
)
```

(based on suggestions from Chris Severs)

## Summary of Conclusions (continued)

(ebay, not captopril) case study: n.C and n.T are just barely big enough for gaussian-assumption analysis to be decent
fact: when clt has not yet kicked in, gaussian-assumption analysis will be conservative in the right tail (positive lift) and liberal in the left tail
conservative in the right tail means that the gaussian-assumption analysis might say $p(\theta>0 \mid D \mathcal{B G})=0.88$ when really the optimal analysis concludes that $p(\theta>0 \mid D \mathcal{B})=0.97$
this conservatism can be noticeable if n.C and n.T are quite small and the outcome variable is quite skewed and kurtotic
i'll take a position later on optimal ebay analysis vis à vis capping

## Summary of A/B Testing Analysis Algorithms

Design: Identify $n=\left(n_{C}+n_{T}\right)$ eBay users representative of
$\mathcal{P}=\{$ all future eBay users relevant to this experiment $\}$
(You have to specify relevant).
Randomize $n_{C}$ of these users to $C$ (current best eBay environment without the $T$ intervention) and $n_{T}$ to $T$ (identical to $C$ but with the $T$ intervention).
(This is a completely-randomized experiment; better designs exist, but that's another talk.)

Data summaries: sample means $\left(\bar{y}_{C}, \bar{y}_{T}\right)$, sample $\operatorname{SDs}\left(s_{C}, s_{T}\right)$ for an outcome $y$ such as GMB.

Inferential target: population lift $\theta=\frac{\mu_{T}-\mu_{C}}{\mu_{C}}$, in which $\mu_{C}\left(\mu_{T}\right)$ is the population mean of $y$ under the $C(T)$ condition.

Algorithm (Gaussian approximation): (extremely fast, but may underestimate the posterior probability that the $T$ intervention is beneficial, especially in segments with small sample sizes)

## Gaussian Approximation Algorithm

$$
\begin{array}{ll}
\hat{\theta}=\frac{\bar{y}_{T}-\bar{y} C}{\bar{y}_{C}}, \quad \widehat{S D}(\hat{\theta})=\sqrt{\frac{\bar{y}_{T}^{2} s_{C}^{2}}{\bar{y}_{C}^{4} n_{C}}+\frac{s_{T}^{2}}{\bar{y}_{C}^{2} n_{T}}} \\
p(\theta>0 \mid D \mathcal{B G}) \doteq & 1-\phi\left[\frac{-\hat{\theta}}{\widehat{S D}(\hat{\theta})}\right], \tag{7}
\end{array}
$$

in which $\Phi(\cdot)$ is the standard normal CDF.
inferential suggestion (not yet a proper decision algorithm): consider
launching the $T$ if $p(\theta>0 \mid D \mathcal{B G})>c$, where conventional (not necessarily in any sense optimal) values of $c$ include $0.9,0.95$, and 0.99
this logic may be applied not only to the entire data set but also to smaller segments defined by covariates (features) (e.g., separately for male and female eBay users)
arriving at many such inferential suggestions -
$\{$ entire data set, segment 1 , segment $2, \ldots$, segment $S\}$

- (for large $S$ ) creates a multiplicity problem that's best solved with Bayesian decision theory (another talk)


## Gaussian Approximation Algorithm (continued)

R code to implement this approximate algorithm:

```
lift.estimate <- ( y.bar.T - y.bar.C ) / y.bar.C
SD.lift.estimate <- sqrt( ( y.bar.T^2 * s.C^2 ) /
    ( y.bar.C^4 * n.C ) + s.T^2 / ( y.bar.C^2 * n.T ) )
```

gaussian.posterior.probability.of.improvement <-
1 - pnorm( ( 0 - lift.estimate ) / SE.lift.estimate )
even with $\left(n_{C}, n_{T}\right)$ each on the order of $10-100$ million, this code takes less than 1 second to run on a laptop with one decent core and decent RAM
approximate validity of Gaussian algorithm depends on ( $n_{C}, n_{T}$ ) and the sample skewness and kurtosis values in each of $C$ and $T$
$(*)$ unfavorable conditions for this algorithm: \{small sample size, large skewness, large kurtosis\} in either or both groups
in a future white paper (published to the experimentation wiki) i'll quantify ( $*$ )

## Optimal Analysis Algorithm

Algorithm (optimal analysis): (accurate assessment of the posterior probability that the $T$ intervention is beneficial, but may be slow; however, the bootstrap is embarrassingly parallelizable)
to make a valid draw $\mu_{T}^{*}$ from the posterior distribution $p\left(\mu_{T} \mid y^{\top} \mathcal{B}\right)$ induced by the $D P\left(n, \hat{F}_{T}\right)$ posterior on $F_{T}$,
(a) choose a random sample $\left(y_{1}^{T *}, \ldots, y_{n_{T}}^{T_{T}}\right)$ of size $n_{T}$ with replacement from the data vector $y^{\top}$, and
(b) compute $\mu_{T}^{*}=\frac{1}{n_{T}} \sum_{\ell=1}^{n_{T}} y_{\ell}^{T^{*}}$;
now repeat this $M_{b}$ times (for large $M_{b}$ ) and use a histogram or kernel density trace of the resulting $\mu_{T}^{*}$ draws to approximate $p\left(\mu_{T} \mid y^{\top} \mathcal{B}\right)$.
this reasoning obviously applies in parallel to obtain the corresponding posterior $p\left(\mu_{c} \mid y^{\mathcal{C}} \mathcal{B}\right)$ for the control-group population mean, and then to simulate from $p(\theta \mid y \mathcal{B})$, where $y=\left(y^{C}, y^{T}\right)$, You just
(a) bind the columns $\left(\mu_{C 1}^{*}, \ldots, \mu_{C M_{b}}^{*}\right)$ and $\left(\mu_{T 1}^{*}, \ldots, \mu_{T M_{b}}^{*}\right)$ together to make a matrix with $M_{b}$ rows and 2 columns,

## Optimal Analysis Algorithm

(b) calculate $\theta_{m}^{*}=\frac{\mu_{T_{m}}^{*}-\mu_{C_{m}}^{*}}{\mu_{C m}^{*}}$ in row $m=1, \ldots, M_{b}$ of this matrix, and
(c) use a histogram or kernel density trace of the resulting $M_{b} \theta^{*}$ draws to approximate $p(\theta \mid D \mathcal{B})$.

| Mb | Elapsed Time (Sec) With | Bootstrap Distribution of mu.T.star |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 8 Threads 24 Threads | Mean | SD | Skewness | Kurtosis |
| 10,000 | $104.82 \quad 65.67$ | 9.1279 | 0.036707 | 0.070319 | -0.095457 |
|  | 104.82 | 9.1276 | 0.037139 | 0.053797 | 0.017913 |
| 100,000 | 1049.81 | 9.1278 | 0.037074 | 0.041394 | 0.00094482 |
|  |  | 9.1276 | 0.037086 | 0.048562 | 0.0087070 |
|  | Elapsed Time (Sec) With | Bootstrap Distribution of mu.C.star |  |  |  |
| Mb | 8 Threads 24 Threads | Mean | SD | Skewness | Kurtosis |
| 10,000 | 114.64 | 9.2031 | 0.042402 | 0.046275 | 0.019909 |
| 100,000 | 1076.14 --- | 9.2031 | 0.042352 | 0.086158 | 0.058135 |

